



MJG Consulting Group LLC

Executive Governance & Security Leadership

ABOUT THE FOUNDER

Michael J Gugliotti

Founder — MJG Consulting Group LLC

Michael J. Gugliotti brings more than three decades of combined public safety, law enforcement, security operations, leadership, and executive management experience to the development of the Hospitality Security Operating System (HSOS).

His career began in law enforcement, where he served in progressively responsible frontline, supervisory, and executive leadership positions, ultimately retiring as the Chief of Police of a 300-member law enforcement agency. Throughout his law enforcement career, he gained extensive experience in:

- operational command,
- crisis management,
- leadership accountability,
- policy development,
- organizational oversight,
- risk management,
- emergency response,
- and governance-based decision-making.

Following his law enforcement career, Mr. Gugliotti transitioned into the private security industry, where he spent nearly fifteen years serving in supervisory, management, and

executive security leadership roles, including Security Manager and Director of Security positions within complex private security sectors.

Through this combined experience in both public-sector law enforcement and private-sector security operations, he identified significant operational gaps commonly affecting the contract physical security industry, including:

- inconsistent operational standards,
- lack of governance oversight,
- insufficient executive visibility,
- weak accountability systems,
- inadequate documentation practices,
- inconsistent training programs,
- and the absence of structured operational governance frameworks.

Recognizing the need for a more professional, accountable, and governance-driven operational model, Mr. Gugliotti designed and developed the Hospitality Security Operating System (HSOS) as a comprehensive operational governance ecosystem intended to elevate professionalism, structure, accountability, and effectiveness of hospitality security operations.

The HSOS framework reflects decades of practical operational experience combined with executive leadership insight, governance principles, risk management philosophy, and real-world understanding of the operational challenges facing modern hospitality and contract security organizations.

Today, the HSOS platform represents a scalable governance and operational management system designed to support:

- operational consistency,
- executive oversight,
- training accountability,
- compliance management,
- audit readiness,
- organizational resilience,
- and defensible security operations within hospitality environments.

In addition to the Hospitality Security Operating System (HSOS), MJG Consulting Group LLC is committed to the future development of industry-specific Security Operating Systems designed to address the unique governance, operational, compliance, and risk management challenges associated with multiple sectors of the private security industry.

Through this long-term strategic vision, MJG Consulting Group LLC seeks to advance professionalism, governance maturity, operational consistency, and leadership accountability across the broader private security industry by developing scalable operational governance ecosystems tailored to the evolving demands of modern security operations.

Through MJG Consulting Group LLC, Michael J. Gugliotti remains committed to advancing professionalism, governance maturity, and operational excellence within the private security industry.

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